PITTSFIELD CHARTER TOWNSHIP Washtenaw County, Michigan

AUDITED FINANCIAL REPORT

For the Fiscal Year Ended December 31, 2004

Michigan Deptartment of Treasury 496 (2-04)

Issued under	r P.A. 2 of	1968	OCE(, as amend	dure	s Rep			····			
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Audit Date 12/31/04				Opinion I 3/4/05	5		Date Accountant Report Sul			·	
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1. We ha	ave com	olied	d with the	e <i>Bulleti</i>	n for the Au	dits of Local U	nits of Government in I	<i>dichigan</i> as re	vised.		
						to practice in					
We further comments	affirm th	ne fo omr	ollowing. nendatio	"Yes" n	esponses h	ave been discl	osed in the financial sta	atements, inclu	iding the no	otes, or	in the report o
You must c	heck the	ар	plicable I	box for e	each item b	elow.					
Yes	✓ No	1.	Certair	n compo	onent units/f	funds/agencies	of the local unit are ex	cluded from th	ne financial	statem	ents.
Yes [√ No			are acc			or more of this unit's u				
Yes [√ No	3.	There amend	are inst	tances of n	on-compliance	with the Uniform Acc	counting and	Budgeting ,	Act (P./	A. 2 of 1968,
Yes [√ No	4.	The loc	cal unit	has violate or an order	ed the condition	ons of either an order he Emergency Municip	issued unde al Loan Act.	r the Munic	cipal Fi	nance Act or
Yes [√ No	5.	The locas ame	cal unit ended [N	holds depo ICL 129.91]	sits/investmen , or P.A. 55 of	ts which do not compl 1982, as amended [Mo	y with statuto CL 38.1132]).	ry requirem	ents. (F	² .A. 20 of 19
Yes [∕ No	6.	The loc	al unit h	as been de	linquent in dist	ributing tax revenues th	nat were collec	eted for ano	ther tax	king unit.
Yes 🔽	∑ No	7.			o (nonnai c	~56/ III (II E CI	tional requirement (Art urrent year. If the plan uirement, no contributi	IS MOTE than	1000/ 6 mal		44
Yes 🛂	☑ No	8.		al unit	uses credit		s not adopted an app				
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PITTSFIELD CHARTER TOWNSHIP For the Year Ended December 31, 2004

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FINANCIAL SECTION

POST, SMYTHE, LUTZ AND ZIEL LLP

 $Certified\ Public\ Accountants$

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Independent Auditor's Report

March 4, 2005

To the Board of Trustees Pittsfield Charter Township Ann Arbor, Michigan

We have audited the accompanying financial statements of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund, and the aggregate remaining fund information of Pittsfield Charter Township, Michigan, as of and for the year ended December 31, 2004, which collectively comprise the Township's basic financial statements as listed in the table of contents. These financial statements are the responsibility of Pittsfield Charter Township's management. Our responsibility is to express opinions on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinions.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund, and the aggregate remaining fund information of Pittsfield Charter Township as of December 31, 2004, and the respective changes in financial position and cash flows, where applicable, thereof for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Board of Trustees Pittsfield Charter Township, Michigan March 4, 2005

The management's discussion and analysis and the defined benefit pension plans trend information are not a required part of the basic financial statements but are supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise Pittsfield Charter Township's basic financial statements. The accompanying other supplementary information, as identified in the table of contents, is presented for purposes of additional analysis and is not a required part of the basic financial statements. The other supplementary information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Respectfully,

POST, SMYTHE, LUTZ and ZIEL LLP Certified Public Accountants

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Pittsfield Charter Township

6201 West Michigan Avenue, Ann Arbor, MI 48108 Phone: (734) 822-3136 • Fax: (734) 944-6103 Email: supervisor@pittsfieldtwp.org • Website: ww.pittsfieldtwp.org James R. Walter Township Supervisor

Stacey Burmeister
Department Assistant II

Office of the Supervisor

Management's Discussion and Analysis

As management of Pittsfield Charter Township, we offer readers of Pittsfield Charter Township's financial statements this narrative overview and analysis of the financial activities of Pittsfield Charter Township for the fiscal year ended December 31, 2004.

Financial Highlights

- The assets of Pittsfield Charter Township exceeded its liabilities at the close of the
 most recent fiscal year by \$58,725,518 (net assets). Of this amount, \$26,152,821
 (unrestricted net assets) may be used to meet the government's ongoing
 obligations to citizens and creditors.
- As of the close of the current fiscal year, Pittsfield Charter Township's governmental funds reported combined ending fund balances of \$14,872,273, an increase of \$1,528,218 in comparison with the prior year. Approximately 85 percent of this amount, \$12,699,772 is available for spending at the government's discretion (unreserved fund balance).
- Pittsfield Charter Township's total debt increased by \$7,198,275, (52.2 percent) during the current fiscal year. The key factor in this increase was the issuance of the 2004 General Obligation Water Capital Improvement Bonds of \$8,000,000 and the 2004 State Road and Textile Road Intersection Special Assessment Bonds of \$875,000.

Overview of the Financial Statements

This discussion and analysis are intended to serve as an introduction to Pittsfield Charter Township's basic financial statements. Pittsfield Charter Township's basic financial statements are comprised of three components: 1) government-wide financial statements, 3) fund financial statements, and 3) notes to the financial statements. This report also contains other supplementary information in addition to the basic financial statements themselves.

Government-wide financial statements. The government-wide financial statements are designed to provide readers with a broad overview of Pittsfield Charter Township's finances, in a manner similar to a private-sector business.

The statement of net assets presents information on all of Pittsfield Charter Township's assets and liabilities, with the difference between the two reported as net assets. Over time, increases or decreases in net assets may serve as a useful indicator of whether the financial position of Pittsfield Charter Township is improving or deteriorating.

The statement of activities presents information showing how the government's net assets changed during the most recent fiscal year. All changes in net assets are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected taxes and earned but unused vacation leave).

Both of the government-wide financial statements distinguish functions of Pittsfield Charter Township that are principally supported by taxes and intergovernmental revenues (governmental activities) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (business-type activities). The governmental activities of Pittsfield Charter Township include general government, public safety, highways and streets, sanitation, and recreation and culture. The business-type activities of Pittsfield Charter Township include the water and sewer system.

The government-wide financial statements include not only Pittsfield Charter Township itself (known as the *primary government*), but also the Pittsfield Township Economic Development Authority and the Pittsfield Township Housing Commission which are separate legal entities for which Pittsfield Charter Township is financially accountable. Financial information for these *component units* are reported separately from the financial information presented for the primary government itself. The government-wide financial statements can be found on pages 10-12 of this report.

Fund financial statements. A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. Pittsfield Charter Township, like other state and local governments, used fund accounting to ensure and demonstrate compliance with finance-related legal requirements. All of the funds of Pittsfield Charter Township can be divided into three categories: governmental funds, proprietary funds, and fiduciary funds.

Governmental funds. Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures, and changes in fund balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities.

Pittsfield Charter Township maintains 30 individual governmental funds. Information is presented separately in the governmental fund balance sheet and in the governmental fund statement of revenues, expenditures, and changes in fund balances for the General Fund, Carpenter Road Drain Debt Service Fund, the Waters Place Road Debt Service Fund, and the State & Textile Road Debt Service Fund, all of which are considered to be major funds. Data from the other governmental funds are combined into aggregated presentations by fund type. Individual fund data for each of these nonmajor governmental funds is provided in the form of combining statements elsewhere in this report.

A budgetary comparison statement has been provided for the General Fund to demonstrate compliance with the annual appropriated budget.

Proprietary funds. Pittsfield Charter Township maintains a proprietary fund which is classified as an enterprise fund type. Enterprise funds are used to report the same functions presented as business-type activities in the government-wide financial statements. Pittsfield Charter Township used enterprise funds to account for its water and sewer system.

Proprietary funds provide the same type of information as the government-wide financial statements, only in more detail. The proprietary fund financial statements provide separate information for the water and sewer system, which is considered to be a major fund of Pittsfield Charter Township.

Fiduciary funds. Fiduciary funds are used to account for resources held for the benefit of parties outside the government. Fiduciary funds are *not* reflected in the government-wide financial statement because the resources of those funds are *not* available to support Pittsfield Charter Township's own programs. The accounting used for fiduciary funds is much like that used for proprietary funds.

Notes to the financial statements. The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements.

Other information. In addition to the basic financial statements and accompanying notes, this report also presents certain required supplementary information concerning Pittsfield Charter Township's progress in funding its obligation to provide pension benefits to its employees. Required supplementary information can be found on pages 40-45 of this report.

The combining statements referred to earlier in connection with the nonmajor governmental funds are presented immediately following the required supplementary information. Combining and individual fund statements and schedules can be found on pages 46-57 of this report.

Government-wide Financial Analysis

As noted earlier, net assets may serve over time as a useful indicator of a government's financial position. In the case of Pittsfield Charter Township, assets exceeded liabilities by \$58,725,518 at the close of the most recent fiscal year.

By far the largest portion of Pittsfield Charter Township's net assets (52 percent) reflects its investment in capital assets (e.g., land, buildings, machinery, and equipment), less any related debt used to acquire those assets that is still outstanding. Pittsfield Charter Township used these capital assets to provide services to citizens; consequently, these assets are *not* available for future spending. Although Pittsfield Charter Township's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.

Pittsfield Charter Township's Net Assets

	Acti	nmental ivities	Act	ess-type tivities	Total			
Current and Other Assets	2004	2003	2004	2003	2004	2003		
	\$ 19,920,395	\$ 17,620,611	\$ 17,296,792	\$ 14,570,996	\$ 37,217,187	\$ 32,191,607		
Capital Assets	23,844,481	24,306,255	27,537,996	20,431,184		44,737,439		
Total Assets	43,764,876	41,926,866	44,834,788	35,002,180		76,929,046		
Long-term Liabilities								
Outstanding	11,361,081	11,727,467	9,621,200	2,056,539	20,982,281	12 704 007		
Other Liabilities	5,048,122	4,276,556	3,843,743	1,888,018	8,891,865	13,784,006		
Total Liabilities	16,409,203	16,004,023	13,464,943	3,944,557	29,874,146	6,164,574 19,948,580		
Net Assets: Invested in Capital Assets, net of related debt	12,483,400	10 570 700	170					
Restricted		12,578,788	17,916,796	18,374,645	30,400,196	30,953,433		
Unrestricted	2,172,501	2,736,389	-	-	2,172,501	2,736,389		
Total Net Assets	12,699,772	10,607,666	13,453,049	12,682,978	26,152,821	23,290,644		
101011101703613	\$ 27,355,673	\$ 25,922,843	\$ 31,369,845	\$ 31,057,623	\$ 58,725,518	\$ 56,980,466		

An additional portion of Pittsfield Charter Township's net assets (3.7 percent) represents resources that are subject to external restrictions on how they may be used. The remaining balance of *unrestricted net assets* (\$26,152,821) may be used to meet the government's ongoing obligations to citizens and creditors.

At the end of the current fiscal year, Pittsfield Charter Township is able to report positive balances in all three categories of net assets, both for the government as a whole, as well as for its separate governmental and business-type activities. The government's net assets increased by \$1,745,052 during the current fiscal year.

Governmental activities. Governmental activities increased Pittsfield Charter Township's net assets by \$1,432,830. Property taxes increased \$381,635 as a result of increased property values and new construction. The increase in revenue from growth along with a decrease in expenses of \$452,960 over the prior year account for the increase in net assets.

	Act	nmental ivities		ss-type vities	Total			
Program Revenues:	2004	2003	2004	2003	2004	2003		
Charges for Services Operating Grants & Contributions Capital Grants & Contributions General Revenues:	\$ 4,018,607 305,606 13,078	\$ 4,195,058 61,246 102,093	\$ 7,431,884 - 456,817	\$ 6,304,968 - 811,251	\$ 11,450,491 305,606 469,895	\$ 10,500,026 61,246 913,344		
Property Taxes State Shared Revenues Unrestricted Investment Earnings Other Total Revenues	7.228,368 2,141,845 276,331 319,170 14,303,005	6,846,733 2,310,373 317,707 299,286 14,132,496	240,374 - 8,129,075	171,823 - - 7,288,042	7,228,368 2,141,845 516,705 319,170 22,432,080	6,846,733 2,310,373 489,530 299,286		
Program Expenses					22,402,000	21,420,538		
General Government Public Safety Planning and Zoning Public Works Recreation and Cultural Other Interest on Long-Term Debt Water and Sewer Total Expenses	1,886,811 5,731,179 372,070 1,717,388 614,299 1,992,136 556,292	1,951,137 6,615,069 341,152 1,656,286 655,832 1,315,402 788,257	7,816,853 7,816,853	- - - - 6,606,875 6,606,875	1,886,811 5,731,179 372,070 1,717,388 614,299 1,992,136 556,292 7,816,853 20,687,028	1.951,137 6.615,069 341,152 1.656,286 655,832 1.315,402 788,257 6.606,875		
Change in Net Assets	\$ 1,432,830	809,361	312,222	\$ 681,167 \$	1,745,052 \$			

Business-type activities. Business-type activities increased Pittsfield Charter Township's net assets by \$312,222, which includes \$456,817 of capital contributions in the current year.

Financial Analysis of the Government's Funds

As noted earlier, Pittsfield Charter Township used fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

Governmental funds. The focus of Pittsfield Charter Township's governmental funds is to provide information on near-term inflows, outflows, and balances of spendable resources. Such information is useful in assessing Pittsfield Charter Township's financing requirements. In particular, unreserved fund balance may serve as a useful measure of a government's net resources available for spending at the end of the fiscal year.

As of the end of the current fiscal year, Pittsfield Charter Township's governmental funds reported combined ending fund balances of \$14,872,273, an increase of \$1,528,218 in comparison with the prior year. The bond proceeds from the State Road and Textile Road intersection special assessment bonds accounted for \$866,250 of the increase. The unreserved fund balance, which is the amount available for spending at the government's discretion, represents 85% of the total fund balance. The remainder of fund balance is reserved to indicate that it is not available for new spending because it has already been 1) committed to uphold contracts or bond agreements (\$2,023,432), or 2) committed to pay expenditures of the next period (\$149,069).

The general fund is the chief operating fund of Pittsfield Charter Township. At the end of the current fiscal year, unreserved fund balance of the general fund was \$7,084,113, while total fund balance is \$7,114,991. As a measure of the general funds' liquidity, it may be useful to compare both unreserved fund balance and total fund balance to total fund expenditures. Unreserved fund balance represents 76.0 percent of total general fund expenditures, while total fund balance represents 76.3 percent of that same amount.

The fund balance of Pittsfield Charter Township's general fund increased by \$754,708 during the current fiscal year. The key factor in this increase is that property tax revenues increased \$294,548 as a result of modest increases in taxable values of property in the Township along with increases in taxable values from new construction.

Proprietary funds. Pittsfield Charter Township's proprietary funds provide the same type of information found in the government-wide financial statements, but in more detail.

Unrestricted net assets of the Water and Sewer Fund at the end of the year amounted to \$13,453,049. Other factors concerning the finances of this fund have already been addressed in the discussion of Pittsfield Charter Township's business-type activities.

General Fund Budgetary Highlights

There was no difference between the original budget and the final amended budget during the year. Any amendments were simply redistributions between departments.

Capital Asset and Debt Administration

Capital assets. Pittsfield Charter Township's investment in capital assets for its governmental and business type activities as of December 31, 2004, amounts to \$51,382,477 (net of accumulated depreciation). This investment in capital assets includes land, buildings and system improvements, machinery and equipment, park facilities, and the water and sewer systems. The total increase in Pittsfield Charter

Township's investment in capital assets for the current fiscal year was 14.9 percent (a 1.9 percent decrease for governmental activities and a 34.8 percent increase for business-type activities).

Long-term debt. At the end of the current fiscal year, Pittsfield Charter Township had total bonded debt outstanding of \$12,320,000, \$930,300 of contracts payable, and \$7,087,637 of installment loans payable. All of Pittsfield Charter Township's debt represents general obligation debt backed by the full faith and credit of Pittsfield Charter Township.

Pittsfield Charter Township's total debt increased by \$7,329,123 (56 percent), during the current fiscal year. The key factors were the issuance of the 2004 General Obligation Water Capital Improvement Bonds of \$8,000,000 and the 2004 State Road and Textile Road Intersection Special Assessment Bonds of \$875,000.

Additional information on Pittsfield Charter Township's long-term debt can be found in note IV. D. on pages 34-35 of this report.

Economic Factors and Next Year's Budgets and Rates

The unemployment rate is still high in the State of Michigan and the State's shortfall in the budget means further reductions in state shared revenues. State shared revenues are expected to decrease again in the 2004-2005 fiscal year and the Township budgeted for a decrease in state shared revenue. Pittsfield Charter Township has kept its general operating millage rate constant for the last 4 years and is still below what is allowable to be levied under the Headlee Amendment, and has presented a balanced budget in the 2005 fiscal year.

Along with the increasing population, the Township is anticipating more demand for parks and recreation services, and is acquiring and developing park land where appropriate to better serve the residents. Also, the Township has been awarded a Michigan Department of Natural Resources Grant to commence Phase I of Pittsfield Preserve Park. The State's grant contribution amount is \$340,780 and the Township match will be up to \$433,720 for a total of \$774,500.

The Water and Sewer Fund rates were increased for the 2005 budget year. The water and sewer rates were increased by an average of 15 percent for all customers effective October 1, 2004. This rate increase was necessary to cover the rate increases passed on by the Township's water and sewer suppliers.

Requests for Information

This financial report is designed to provide a general overview of Pittsfield Charter Township's finances for all those with an interest in the government's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Office of the Supervisor, 6201 W. Michigan Avenue, Ann Arbor, Michigan 48108.

BASIC FINANCIAL STATEMENTS

Pittsfield Charter Township Statement of Net Assets December 31, 2004

			Prin	nary Governn	nent			
		Governmental		Business-typ			•	Componer
ASSETS		Activities		Activities		Total		Units
Cash and Cash Equivalents					_		•	
Receivables (net of allowance for uncollectibles): Accounts	\$	15,828,274	\$	3,771,446	\$	19,599,720	\$	80,74
Special Assessments		476,084		616,443		1,092,527		
Due from Other Funds		3,265,001		, . -		3,265,001		
Due from Component Units		187,272		10,667		197,939		
Due from Other Governmental Units		71,360				71,360		
Inventory		-		1,668		1,668		
Prepaid Expenditures		-		100,265		100,265		
Restricted Assots Cook and October		92,404		9,271		101,675		40.00
Restricted Assets - Cash and Cash Equivalents		-		12,787,032		12,787,032		10,392
Capital Assets (Net of Accumulated Depreciation) Total Assets	_	23,844,481		27,537,996		51,382,477		
rotal Assets	-	43,764,876	-	44,834,788		88,599,664	-	91,133
LIABILITIES Accounts Payable		F00 F04						
Accrued Liabilities		588,561		2,914,190		3,502,751		_
Due to Primary Government		107,435		809,341		916,776		_
Due to Other Funds		400.00=		-		-		71,360
Due to Other Governmental Units		139,207		58,732		197,939		-
Deferred Revenue		39,428		61,480		100,908		_
Other		3,737,919		-		3,737,919		-
Noncurrent Liabilities:		435,572		-		435,572		_
Due within one year		1 150 000						
Due in more than one year		1,158,600		543,124		1,701,724		_
Total Liabilities	-	10,202,481 16,409,203	_	9,078,076	_	19,280,557		_
N==	_	10,403,203	_	13,464,943	-	29,874,146		71,360
NET ASSETS								
Invested in Capital Assets, net of related debt Restricted for:		12,483,400		17,916,796		30,400,196		-
Capital Projects		155,480						
Debt Service		1,867,952		-		155,480		-
Other		149,069		-		1,867,952		-
Unrestricted (Deficit)		12,699,772		12 452 040		149,069		-
Total Net Assets	s —	27,355,673		13,453,049		26,152,821		<u>19,773</u>
	Ť ===	21,000,013	, ==	31,369,845	5 _	58,725,518	\$	19,773

Pittsfield Charter Township Statement of Activities For the Year Ended December 31, 2004

					P	rogram Revenu	ıes	
Functions/Programs		Expenses	-	Charges for Services	_	Operating Grants and Contributions	_	Capital Grants and Contributions
Primary Government:								
Governmental Activities:								
General Government Public Safety Planning and Zoning Public Works Recreation and Cultural Other Interest on Long-Term Debt Total Governmental Activities	\$ -	1,886,811 5,731,179 372,070 1,717,388 614,299 1,992,136 556,292 12,870,175	\$	1,849,399 862,131 131,144 1,010,145 152,279 13,509 - 4,018,607	\$	3,883 282,893 - 17,830 1,000 - - - 305,606	\$	4,048 9,030
Business-type Activities:								
Water and Sewer Total Business-type Activities	-	7,816,853 7,816,853	-	7,431,884 7,431,884		<u>-</u>		456,817 456,817
Total Primary Government	\$ =	20,687,028	\$ _	11,450,491	\$ _	305,606	\$	469,895
Component Units	\$ _	991,594	\$ =	19,199	\$ =	913,670	\$ _	

General Revenues:

Property Taxes
State Shared Revenue
Cable Franchise Fees
Unrestricted Investment Earnings
Total General Revenues

Change in Net Assets Net Assets - Beginning

Net Assets - Ending

Net (Expens	e) Revenue and	Changes	in Net Assets
-------------	----------------	---------	---------------

	Governmental	- 1	imary Governm		<u> </u>	_	
	Activities		Business-type				Componen
	Activities		Activities		Total	•	Unit
\$	(33,529)	\$	-	\$	(33,529)	\$	
	(4,586,155)		-		(4,586,155)		
	(240,926)		-		(240,926)		
	(689,413)		-		(689,413)		
	(456,972)		-		(456,972)		
	(1,969,597)		-		(1,969,597)		
_	(556,292)				(556,292)		
_	(8,532,884)		-		(8,532,884)		
			<u> </u>				
_		_	71,848		71,848		
-	<u>-</u>	_	71,848		71,848		
_	(8,532,884)		71,848		(8,461,036)		
						-	
_	-	_		_		_	(58,72
	7,228,368		_		7,228,368		
	2,141,845		-		2,141,845		•
	319,170		_		319,170		•
	276,331	_	240,374		516,705		2,640
	9,965,714		240,374	_	10,206,088	_	2,640
	1,432,830		312,222		1,745,052		(56.005
	25,922,843		31,057,623		56,980,466		(56,085
		_		_	37,000,400	_	75,858

Pittsfield Charter Township Balance Sheet Governmental Funds December 31, 2004

ASSETS		General	_	Carpenter Road Drain Debt Service	_	Waters Place Road Debt Service	_	State & Textile Road Debt Service	-	Other Governmental Funds	! -	Total Governmental Funds
Cash and Cash Equivalents Receivables (net of allowance for uncollectibles):	\$	7,798,888	\$	202,418	\$	38,368	\$	66,780	\$	7,721,820	\$	15,828,274
Accounts Special Assessments Due from Other Funds Due from Component Unit Prepaid Expenditures		425,433 - 102,610 71,360 79,753		650,976 - - -	_	692,121 - - -		830,729 - - -		50,651 1,091,175 84,662 - 12,651		476,084 3,265,001 187,272 71,360
Total Assets	\$	8,478,044	\$ =	853,394	\$_	730,489	\$ _	897,509	\$	8,960,959	\$	92,404
LIABILITIES AND FUND BALANC	ES											
Liabilities:												
Accounts Payable Accrued and Other Liabilities	\$	353,336 92,564	\$	-	\$	-	\$	-	\$	235,225	\$	588,561
Due to Other Funds		25,930		-		-		-		14,871		107,435
Due to Other Governmental Units		39,428		-		-		-		113,277		139,207
Deferred Revenue		472,918		- 650.070		-		-		-		39,428
Other		378,877		650,976		692,121		830,729		1,091,175		3,737,919
Total Liabilities		1,363,053	_	650,976	_			-		56,695		435,572
	•	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	_	030,976	-	692,121	_	830,729	_	1,511,243	_	5,048,122
Fund Balances:											_	
Reserved for:												
Capital Projects		=		_								
Debt Service		-		202,418		38.368				155,480		155,480
Other		30,878		,		30,300		66,780		1,560,386		1,867,952
Unreserved for:						_		-		118,191		149,069
General Fund		7,084,113		-		_						
Special Revenue Funds Total Fund Balances	_		_			-		-		-		7,084,113
rotal Fund Balances	_	7,114,991	_	202,418	_	38,368	_	66,780	_	5,615,659	_	5,615,659
Total Liabilities and Fund Balances	\$	8,478,044	\$	853,394	. —		_		_	7,449,716		14,872,273
	_		_	000,004	" 	730,489	-	<u>897,509</u>	5	8,960,959		

Pittsfield Charter Township Statement of Revenues, Expenditures, and Changes in Fund Balances Governmental Funds For the Year Ended December 31, 2004

Revenues	_	General	<u>-</u>	Carpenter Rd. Drain Debt Service	-	Waters Place Rd. Debt Service	State & Textile Rd. Debt Service		Other Governmental Funds		Total Governmental Funds
Property Taxes	\$	5,217,938	\$		\$	•		_			
Licenses and Permits Intergovernmental:	•	62,782	Ψ	-	Þ	- \$	-	\$	2,010,430 616,144	\$	7,228,368 678,926
Federal, State and Local		2,242,887		-		=	_		13,078		2 255 005
Charges for Services		913,786		-		-			826,444		2,255,965
Fines and Forfeitures		131,261		-		-	_		020,444		1,740,230
Special Assessments		-		118,741		105,426	64,990		531,406		131,261
Interest		178,985		2,918		689	1,790		91,949		820,563
Other	_	1,157,735		-		-	1,130		•		276,331
Total Revenues	_	9,905,374		121,659		106,115	66,780		13,626 4,103,077	-	1,171,361 14,303,005
Expenditures Current:											
General Government		4 740 000									
Public Safety		1,743,609		-		-	-				1,743,609
Planning and Zoning		4,079,697		-		-	_		1,078,301		5,157,998
Public Works		362,914		-		-	-		.,,		362,914
Recreation and Cultural		443,131		-		-	-		652,096		1,095,227
Other		514,921		-		-	_		56,351		571,272
Debt Service:		1,476,525		-		-	_		515,611		1,992,136
									010,011		1,552,130
Principal		185,644		88,600		65,000	_		869,356		1,208,600
Interest and Other Charges		158,591		48,022		38,974	-		301,955		547,542
Capital Outlay		358,144	_			-	_		794,850		
Total Expenditures		9,323,176	_	136,622	_	103,974		-	4,268,520	_	1,152,994 13,832,292
Excess (Deficiency) of Revenues										_	
Over Expenditures	_	582,198	_	(14,963)	_	2,141	66,780		(165,443)		470,713
Other Financing Sources (Uses)										_	
Transfers In		-		18,745		_			653 400		
Transfers Out		(18,745)		, <u>.</u>		_	-		653,192		671,937
Sale of Fixed Assets		191,255		_		_	-		(653,192)		(671,937)
Bond Proceeds		-				_	-		-		191,255
Total Other Financing Sources					-			_	866,250		866,250
and Uses		172,510	_	18,745	_		<u> </u>		866,250		1,057,505
Net Change in Fund Balances		754,708		3,782		2,141	66,780	_	700,807		1,528,218
Fund Balances - Beginning		6,360,283		198,636	_	36,227	<u> </u>	_	6,748,909		13,344,055
Fund Balances - Ending	\$	7,114,991 \$	· _	202,418 \$	_	38,368_\$	66,780	· _	7,449,716 \$		14,872,273

Pittsfield Charter Township

Reconciliation of the Statement of Revenues, Expenditures, and Changes in Fund Balances of Governmental Funds to the Statement of Activities For the Year Ended December 31, 2004

Amounts reported for governmental activities in the statement of activities are different because:

Net change in fund balances - total governmental funds \$ 1,528,218

Governmental funds report capital outlays as expenditures. However, in the statement of activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense. This is the amount by which depreciation exceeded capital outlays in the current period.

(461,774)

Some expenses reported in the statement of activities do not require the use of current financial resources and, therefore, are not reported as expenditures in governmental funds.

366,386

Change in net assets in governmental activities

1,432,830

Pittsfield Charter Township Balance Sheet Proprietary Funds December 31, 2004

		Business Type Activity Enterprise Fund
<u>ASSETS</u>		Water and Sewer Fund
Current Assets:		
Cash and Cash Equivalents	•	
Accounts Receivable	\$	3,771,446
Due From Other Funds		616,443
Due From Other Governmental Units		10,667
Inventory		1,668
Prepaid Expense		100,265
Total Current Assets		9,271
		4,509,760
Restricted Assets - Cash		12,787,032
Property, Plant and Equipment		-
Less: Accumulated Depreciation		38,540,515
Net Property, Plant and Equipment		(11,002,519)
	-	27,537,996
Total Assets	\$ _	44,834,788
Current Liabilities (Payable from Current Assets):		
Accounts Payable	\$	2,914,190
Accrued Liabilities	•	749,847
Contracts Payable		59,494
Due to Other Funds		58,732
Due to Other Governmental Units		61,480
Total Current Liabilities (Payable from Current Assets)	_	3,843,743
Current Liabilities (Payable from Restricted Assets): Note Payable		
Bonds Payable		228,124
Total Current Liabilities (Payable from Restricted Assets)	_	315,000
rotal current Liabilities (Fayable from Restricted Assets)	_	543,124
Long-Term Liabilities (Payable from Restricted Assets):		
Note Payable (net of current portion)		239.513
Bonds Payable (net of unamortized discount)		8,838,563
Total Long-Term Liabilities (Payable from Restricted Assets)	_	9,078,076
Equity:		
Invested in Capital Assets, Net of Related Debt		17,916,796
Unrestricted		13,453,049
Total Equity		31,369,845
Total Liebilities and E. W.		0.,000,040
Total Liabilities and Equity	\$ <u>_</u>	44,834,788

Pittsfield Charter Township Statement of Revenues, Expenses and Changes in Fund Equity Proprietary Funds For the Year Ended December 31, 2004

Operating Revenues: Water and Sewer Fund Charges for Services \$ 7,177,301 Other Income 254,583 Total Operating Revenues 7,431,884 Operating Expenses: Cost of Sales 5613,886 Personnel Services 5613,886 Personnel Services 664,221 Supplies, Repairs, Insurance and 707,901 Other Expenses 664,221 Depreciation and Amortization 707,901 Total Operating Expenses (100,184) Operating Income (Loss) 240,374 Interest Earned 240,374 Interest Expense and Fees 240,374 Interest Expense and Fees (144,411) Total Non-Operating Revenues (Expenses) (144,595) Capital Contributions 456,817 Net Income 312,222 Fund Equity, Beginning 31,057,623 Fund Equity, Ending 31,369,845			Business Type Activity Enterprise Fund
Charges for Services \$ 7,177,301 Other Income 254,583 Total Operating Revenues 7,431,884 Operating Expenses: Cost of Sales 5,613,866 Personnel Services 546,060 Supplies, Repairs, Insurance and 664,221 Other Expenses 664,221 Depreciation and Amortization 707,901 Total Operating Expenses (100,184) Operating Income (Loss) (100,184) Non-Operating Revenues (Expenses): 240,374 Interest Earned 244,374 Interest Expense and Fees (284,785) Total Non-Operating Revenues (Expenses) (44,411) Income (Loss) before Contributions and Transfers (144,595) Capital Contributions 456,817 Net Income 312,222 Fund Equity, Beginning 31,057,623	Operating Revenues:		
Other Income 254,583 Total Operating Revenues 7,431,884 Operating Expenses: 5,613,886 Cost of Sales 5,613,886 Personnel Services 546,060 Supplies, Repairs, Insurance and 664,221 Other Expenses 664,221 Depreciation and Amortization 707,901 Total Operating Expenses (100,184) Non-Operating Revenues (Expenses): (100,184) Interest Earned 240,374 Interest Expense and Fees 240,374 Total Non-Operating Revenues (Expenses) (44,411) Income (Loss) before Contributions and Transfers (144,595) Capital Contributions 456,817 Net Income 312,222 Fund Equity, Beginning 31,057,623		_	
Operating Expenses: 7,431,884 Cost of Sales 5,613,886 Personnel Services 546,060 Supplies, Repairs, Insurance and Other Expenses 664,221 Depreciation and Amortization 707,901 Total Operating Expenses 7,532,068 Operating Income (Loss) (100,184) Non-Operating Revenues (Expenses): 240,374 Interest Expense and Fees (284,785) Total Non-Operating Revenues (Expenses) (44,411) Income (Loss) before Contributions and Transfers (144,595) Capital Contributions 456,817 Net Income 312,222 Fund Equity, Beginning 31,057,623	· · · · · · · · · · · · · · · · · · ·	\$	
Operating Expenses: Cost of Sales 5,613,886 Personnel Services 546,060 Supplies, Repairs, Insurance and 664,221 Other Expenses 707,901 Total Operating Expenses 7,532,068 Operating Income (Loss) (100,184) Non-Operating Revenues (Expenses): 240,374 Interest Expense and Fees (284,785) Total Non-Operating Revenues (Expenses) (44,411) Income (Loss) before Contributions and Transfers (144,595) Capital Contributions 456,817 Net Income 312,222 Fund Equity, Beginning 31,057,623	Total Operating Revenues		
Personnel Services 5,613,886 Supplies, Repairs, Insurance and Other Expenses 664,221 Depreciation and Amortization Total Operating Expenses 707,901 Total Operating Income (Loss) (100,184) Non-Operating Revenues (Expenses): 240,374 Interest Earned Interest Expense and Fees Total Non-Operating Revenues (Expenses) (284,785) Total Non-Operating Revenues (Expenses) (44,411) Income (Loss) before Contributions and Transfers (144,595) Capital Contributions 456,817 Net Income 312,222 Fund Equity, Beginning 31,057,623	Operating Expenses:		
Supplies, Repairs, Insurance and Other Expenses 664,221 Depreciation and Amortization Total Operating Expenses 707,901 Operating Income (Loss) (100,184) Non-Operating Revenues (Expenses): Interest Earned Interest Expense and Fees Total Non-Operating Revenues (Expenses) 240,374 (284,785) Income (Loss) before Contributions and Transfers (144,595) Capital Contributions 456,817 Net Income 312,222 Fund Equity, Beginning 31,057,623			E 642 000
Supplies, Repairs, Insurance and Other Expenses 664,221 Depreciation and Amortization Total Operating Expenses 707,901 Operating Income (Loss) (100,184) Non-Operating Revenues (Expenses): 240,374 Interest Earned Interest Expense and Fees (284,785) (284,785) Total Non-Operating Revenues (Expenses) (44,411) Income (Loss) before Contributions and Transfers (144,595) Capital Contributions 456,817 Net Income 312,222 Fund Equity, Beginning 31,057,623			
Depreciation and Amortization Total Operating Expenses 707,901 Operating Income (Loss) (100,184) Non-Operating Revenues (Expenses): 240,374 Interest Expense and Fees Total Non-Operating Revenues (Expenses) (284,785) Total Non-Operating Revenues (Expenses) (144,595) Capital Contributions 456,817 Net Income 312,222 Fund Equity, Beginning 31,057,623	Supplies, Repairs, Insurance and		346,060
Total Operating Expenses 707,901	Other Expenses		664 221
Non-Operating Expenses 7,532,068	Depreciation and Amortization		•
Operating Income (Loss)(100,184)Non-Operating Revenues (Expenses):Interest Earned240,374Interest Expense and Fees(284,785)Total Non-Operating Revenues (Expenses)(44,411)Income (Loss) before Contributions and Transfers(144,595)Capital Contributions456,817Net Income312,222Fund Equity, Beginning31,057,623Fund Equity, Ending31,057,623	Total Operating Expenses	-	
Interest Earned 240,374 Interest Expense and Fees (284,785) Total Non-Operating Revenues (Expenses) (44,411) Income (Loss) before Contributions and Transfers (144,595) Capital Contributions 456,817 Net Income 312,222 Fund Equity, Beginning 31,057,623	Operating Income (Loss)		(100,184)
Interest Earned 240,374 Interest Expense and Fees (284,785) Total Non-Operating Revenues (Expenses) (44,411) Income (Loss) before Contributions and Transfers (144,595) Capital Contributions 456,817 Net Income 312,222 Fund Equity, Beginning 31,057,623	Non-Operating Revenues (Expenses):		
Total Non-Operating Revenues (Expenses) Income (Loss) before Contributions and Transfers Capital Contributions At 1,595 Capital Contributions At 26,817 Net Income Suppose the property of the property	Interest Earned		
Total Non-Operating Revenues (Expenses) Income (Loss) before Contributions and Transfers Capital Contributions At 56,817 Net Income Fund Equity, Beginning Support Suppo	Interest Expense and Fees		•
Income (Loss) before Contributions and Transfers Capital Contributions At 56,817 Net Income Supply Equity, Beginning Supply Equity Ending		_	
Capital Contributions 456,817 Net Income 312,222 Fund Equity, Beginning 31,057,623		-	(44,411)
Net Income 312,222 Fund Equity, Beginning 31,057,623 Fund Equity Ending	Income (Loss) before Contributions and Transfers		(144,595)
Net Income 312,222 Fund Equity, Beginning 31,057,623 Fund Equity Ending	Capital Contributions		
Fund Equity, Beginning Supplementary Supple		_	456,817
	Net Income		312,222
Fund Equity Ending	Fund Equity, Beginning		·
Fund Equity, Ending \$ 31,369,845		_	31,037,023
	Fund Equity, Ending	\$_	31,369,845

Pittsfield Charter Township Statement of Cash Flows Proprietary Funds For the Year December 31, 2004

		Business Type Activity Enterprise Fund
CASH FLOWS FROM OPERATING ACTIVITIES		Water and Sewer Fund
Receipts from customers and users	\$	7 357 553
Payments to suppliers	Ψ	7,357,553 (4,346,226)
Payments to employees		(546,060)
Net Cash Provided by Operating Activities		2,465,267
CASH FLOWS FROM CAPITAL AND RELATED		
FINANCING ACTIVITIES		
Capital Contributions		456,817
Proceeds from Bond Issue		7,900,000
Acquisition and Construction of Capital Assets		(7,812,775)
Principal Paid on Capital Debt		(337,277)
Interest Paid on Capital Debt Net Cash Provided (Used) by Capital and Related		(284,785)
Financing Activities		(78,020)
CASH ELONG EDOM INVESTING A SERVICIO	•	(, 0,020)
CASH FLOWS FROM INVESTING ACTIVITIES Interest Earned		
interest carried	-	240,374
Net Increase (Decrease) in Cash and Cash Equivalents		2,627,621
Cash and Cash Equivalents, Beginning	<u>-</u>	13,930,857
Cash and Cash Equivalents, Ending	\$ _	16,558,478
Balance Sheet Classifications:		
Cash and Cash Equivalents	•	
Restricted Assets - Cash and Cash Equivalents	\$	3,771,446
Total	\$ -	12,787,032 16,558,478
.	~ =	10,330,470
Reconciliation of Operating Income to Net Cash Provided (Used) by Operating Activities:		
Operating Income (Loss)		
Adjustments to Reconcile Operating Income to	\$	(100,184)
Net Cash Provided (Used) by Operating Activities:		
Depreciation and Amortization Expense		707.004
(Increase) Decrease in Receivables		707,901
(Increase) Decrease in Due from Other Funds		(87,503)
(Increase) Decrease in Due from Other Governmental Units		13,172
(Increase) Decrease in Inventory		(10 140)
(Increase) Decrease in Prepaid Expense		(18,148) (5,696)
Increase (Decrease) in Accounts Payable		1,358,253
Increase (Decrease) in Accrued Liabilities		573,919
Increase (Decrease) in Contracts Payable		26,207
Increase (Decrease) in Due to Other Funds		(10,414)
Increase (Decrease) in Due to Other Governmental Units		
Net Cash Provided by Operating Activities	s ⁻	2,465,267

Pittsfield Charter Township Statement of Fiduciary Net Assets Fiduciary Funds December 31, 2004

-	ASSETS	_	Agency Funds
—	Cash	\$	6,643,658
	LIABILITIES		
_	Due to Other	<u>-</u>	6,643,658
	NET ASSETS	\$ ₌	

Pittsfield Charter Township Statement of Net Assets - Component Units December 31, 2004

	-	Economic Development Corporation		Housing Commission	Total
ASSETS Cash and Cash Equivalents Prepaid Expense Total Assets	\$	9,500 - 9,500	\$ _	71,241 10,392 81,633	\$ 80,741 10,392 91,133
<u>LIABILITIES</u> Due to Primary Government	-		_	71,360	71,360
NET ASSETS Unrestricted	\$ _	9,500	\$_	10,273	\$ 19,773

Pittsfield Charter Township Statement of Activities - Component Units For the Year Ended December 31, 2004

			Pi	rogram Revenu	es	.			•	Expense) Reve anges in Net A		
	Expenses	Charges for Services		Operating Grants and Contributions		Capital Grants and Contributions	•	Economic Development Corporation		Housing Commission		Total
Functions/Programs Economic Development Corporation	\$ 1,419	\$ -	\$	-	\$	-	\$	(1,419)	\$		\$	(1,419)
Housing Commission Total	\$ 990,175 991,594	\$ 19,199 19,199	\$	913,670 913,670	\$			(1,419)		(57,306) (57,306)	-	(57,306) (58,725)
		General Re Unrestric	-	enues: I Investment Ear	nir	ngs		99		2,541	_	2,640
		Change in Net Assets						(1,320) 10,820		(54,765) 65,038	_	(56,085) 75,858
		Net Assets	- E	Ending			\$	9,500	\$	10,273	\$	19,773

I. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. Reporting Entity

Pittsfield Township became a Charter Township by a vote of the electorate on August 15, 1972. The Township is operated by an elected seven member Township Board and provides the following services as authorized by law: public safety (police and fire), sanitation, community development, culture-recreation, public improvements, planning and zoning, water and sewerage system and general administrative services.

As required by generally accepted accounting principles, these financial statements present the Pittsfield Charter Township and its component units, entities for which the government is considered to be financially accountable. Blended component units, although legally separate entities are, in substance, part of the Township's operations and so data from these units is combined with data of the primary government. The discretely presented component units, on the other hand, are reported in a separate column in the government-wide financial statements to emphasize that they are legally separate from the government. Each blended and discretely presented component unit has a December 31, 2004 year end.

Blended Component Units

The Pittsfield Township Municipal Building Authority was formed to permit the Township to finance the acquisition and construction of its municipal buildings. All of the Authority's debt is a general obligation of Pittsfield Charter Township. The members of the Authority's board are appointed by the Township's elected Board of Trustees, who also approve the Authority's operating budget.

The Charter Township of Pittsfield Historical Commission was formed to promote Township identity through public awareness of the history of Pittsfield Township. The members of the Commission's board are appointed by the Township Supervisor with approval of the Township Board. The Township Board is also responsible for the approval of the Commission's operating budget.

Discretely Presented Component Units

<u>Pittsfield Township Economic Development Corporation</u>

The Pittsfield Township Economic Development Corporation was formed to assist economic activity in the Township, primarily through the issuance of tax exempt bonds. The Township has no obligation to fund deficits of the corporation nor does it guarantee its debt. Members of the Economic Development Corporation's board of directors are appointed by the Township's Board of Trustees.

I. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

A. Reporting Entity - Continued

Pittsfield Township Housing Commission

The Housing Commission was formed to assist low income and senior citizens of the Township to obtain federally subsidized housing. The Commission participates in the U.S. Housing and Urban Development's "Section 8" voucher program.

The Township Board of Trustees appoints members of the Commission, but does not approve its budgets and is not obligated to fund any operating deficits.

Complete financial statements of the Pittsfield Township Housing Commission component unit can be obtained at the Pittsfield Charter Township Administrative Offices, 6201 W. Michigan Avenue, Ann Arbor, MI 48108.

The above component units are discretely presented within the Township financial statements because they are legally separate and financially accountable to the Township. Financial accountability is demonstrated by the Township Board making the appointments to the respective boards, approving the annual operating budgets and any amendments of each component unit and approving development and financing plans of the EDC, and Housing Commission.

B. Government-Wide and Fund Financial Statements

The government-wide financial statements (i.e. the statement of net assets and the statement of activities) report information on all of the nonfiduciary activities of the primary government and its component units. For the most part, the effect of interfund activity has been removed from these statements. Governmental activities, which normally are supported by taxes and intergovernmental revenues, are reported separately from business-type activities, which rely to a significant extent on fees and charges for support. Likewise, the primary government is reported separately from certain legally separate component units for which the primary government is financially accountable.

The statement of activities demonstrates the degree to which the direct expenses of a given function or segment are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function or segment. Program revenues include 1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as general revenues.

I. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

B. Government-Wide and Fund Financial Statements - Continued

Separate financial statements are provided for governmental funds, proprietary funds, and fiduciary funds, even though the latter are excluded from the government-wide financial statements. Major individual governmental funds and major individual enterprise funds are reported as separate columns in the fund financial statements.

C. Measurement Focus, Basis of Accounting and Financial Statement Presentation

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting, as are the proprietary fund and fiduciary fund financial statements. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenues in the year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available if they are collected within 60 days of the end of the current fiscal period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures, as well as expenditures related to compensated absences and claims and judgments, are recorded only when payment is due.

Property taxes, franchise taxes, licenses, and interest associated with the current fiscal period are all considered to be susceptible to accrual and so have been recognized as revenues of the current fiscal period. Only the portion of special assessments receivable due within the current fiscal period is considered to be susceptible to accrual as revenue of the current period. All other revenue items are considered to be measurable and available only when cash is received by the Township.

Governmental Funds

The Township reports the following major governmental funds:

The General Fund is the government's primary operating fund. It accounts for all financial resources of the general government, except those required to be accounted for in another fund.

The State and Textile Road Debt Service Fund, the Carpenter Road Drain Debt Service Fund, and the Waters Place Road Debt Service Fund, were established to account for the special assessment collections and related debt service payment for certain infrastructure improvements.

I. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

C. Measurement Focus, Basis of Accounting and Financial Statement Presentation - Continued

In addition, the Township reports on the following fund types:

The special revenue funds account for revenue sources that are legally restricted to expenditures for specific purposes (not including expendable trusts or major capital projects).

The debt service funds account for the resources accumulated and payments made for principal and interest on long-term debt of governmental funds.

Proprietary Fund

Proprietary funds are accounted for on the flow of economic resources measurement focus and use the accrual basis of accounting. Under this method, revenues are recorded when earned and expenses are recorded at the time liabilities are incurred. Proprietary funds include the following fund types:

Enterprise Funds are used to account for those operations that are financed and operated in a manner similar to private business or where the Township Commission has decided that the determination of revenues earned, costs incurred and/or net income is necessary for management accountability. The Township's enterprise fund is the Water and Sewer Fund, which is reported as a major fund.

Private-sector standards of accounting and financial reporting issued prior to December 1, 1989, generally are followed in both the government-wide and proprietary fund financial statements to the extent that those standards do not conflict with or contradict guidance of the Governmental Accounting Standards Board. Governments also have the *option* of following subsequent private-sector guidance for their business-type activities and enterprise funds, subject to this same limitation. The Township has elected not to follow subsequent private-sector guidance.

Fiduciary Funds

Fiduciary Funds account for assets held by the government in a trustee capacity by the Township or as an agent on behalf of others. Fiduciary funds include the following fund type:

The Agency Funds are used to account for assets that the government holds for others in an agency capacity. Agency funds are custodial in nature (assets equal liabilities) and do not involve measurement of results of operations.

I. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

C. Measurement Focus, Basis of Accounting and Financial Statement Presentation - Continued

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

D. Assets, Liabilities and Net Assets or Equity

1. Deposits and Investments

The Township's cash and cash equivalents are considered to be cash on hand, demand deposits and short term investments with original maturities of three months or less from the date of acquisition. State statutes authorize the Township to invest in obligations of the U.S. Treasury, commercial paper of certain investment grades, and deposits of Michigan commercial banks.

2. Receivables and Payables

Activity between funds that are representative of lending/borrowing arrangements outstanding at the end of the fiscal year are referred to as "due to/from other funds" (i.e. the current portion of interfund loans) or "advances to/from other funds" (i.e. non-current portion of interfund loans). Any residual balances outstanding between the governmental activities and business-type activities are reported in the government-wide financial statements as "internal balances."

Advances between funds, as reported in the fund financial statements, are offset by a fund balance reserve account in applicable governmental funds to indicate that they are not available for appropriation and are not expendable available financial resources.

All trade and property tax receivables are shown net of allowances for uncollectible accounts, which are recorded as follows:

Accounts

	<u>Receivable</u>
Total	\$1,092,527
Less Allowance for Doubtful Accounts	
Net Realizable Value	<u>\$1,092,527</u>

I. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

D. Assets, Liabilities and Net Assets or Equity – Continued

3. Inventory

Inventories are valued at cost using the first-in/first out (FIFO) method. The costs of governmental fund-type inventories are recorded as expenditures.

4. Capital Assets

Capital assets, which include property, plant, equipment, and infrastructure assets (e.g., roads, bridges, sidewalks, and similar items), are reported in the applicable governmental or business-type activities columns in the government-wide financial statements. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at estimated fair market value at the date of donation. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend assets lives are not capitalized. Major outlays for capital assets and improvements are capitalized as projects are constructed. Interest incurred during the construction phase of capital assets of business-type activities is included as part of capitalized value of the assets constructed.

Property, plant and equipment of the primary government, as well as the component units, is depreciated using the straight line method over the following estimated useful lives:

<u>Assets</u>	<u>Years</u>
Buildings	15-30
Equipment	5-20
Infrastructure	15-30

5. Compensated Absences

In accordance with contracts negotiated with the various employee groups of the Township, individual employees have vested rights upon termination of employment to receive payment for unused vacation and sick leave under formulas and conditions specified in the contracts. All sick and vacation pay is accrued when incurred in the government-wide, proprietary, and fiduciary fund financial statements. A liability for these amounts is reported in governmental funds only when they have matured or come due for payment. The long-term portion of compensated absences related to the governmental funds is a liability recorded in the Statement of Net Assets. The total liability at December 31, 2004 is \$760,781.

I. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

- D. Assets, Liabilities and Net Assets or Equity Continued
 - 6. Long-term Obligations

In the government-wide financial statements, and proprietary fund types in the fund financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities, business-type activities, or proprietary fund type statement of net assets. Bond premiums and discounts, as well as issuance costs, are deferred and amortized over the life of the bonds using the effective interest method. Bonds payable are reported net of the applicable bond premium or discount. Bond issuance costs are reported as deferred charges and amortized over the term of the related debt.

In the fund financial statements, long-term debt is recognized as a liability of a governmental fund when due. For other long-term obligations, only that portion expected to be financed from expendable available financial resources is reported as a fund liability of a governmental fund. The remaining portion of such obligations is reported in the Statement of Net Assets. Long-term liabilities expected to be financed from proprietary funds are reported as liabilities in those funds.

7. Fund Equity

In the fund financial statements, governmental funds report reservations of fund balance for amounts that are not available for appropriation or are legally restricted by outside parties for a specific purpose. Designations of fund balance represent tentative management plans that are subject to change.

II. RECONCILIATION OF GOVERNMENT-WIDE AND FUND FINANCIAL STATEMENTS

A. Explanation of Certain Differences Between the Governmental Fund Balance Sheet And the Statement of Net Assets

The governmental fund balance sheet includes a reconciliation between fund balance - total governmental funds and net assets - governmental activities as reported in the government-wide statement of net assets. One element of that reconciliation explains that "long-term liabilities, including bonds payable, are not due and payable in the current period and therefore are not reported in the funds." The details of this \$11,361,081 difference are as follows:

General Obligation Bonds and Contracts Payable	\$10,600,300
Compensated Absences Payable	<u>760,781</u>
	\$11,361,081

- II. RECONCILIATION OF GOVERNMENT-WIDE AND FUND FINANCIAL STATEMENTS Continued
 - B. Explanation of Certain Differences Between the Governmental Fund Statement of Revenues, Expenditures, and Changes in Fund Balances and the Government-Wide Statement of Activities

The governmental fund statement of revenues, expenditures, and changes in fund balances includes a reconciliation between net changes in fund balancestotal governmental funds and changes in net assets of governmental activities as reported in the government-wide statement of activities. One element of that reconciliation explains that "governmental funds report capital outlays as expenditures. However, in the statement of activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense." The details of this \$(461,774) difference are as follows:

Capital Outlay	\$ 932,778
Depreciation Expense	<u>(1,394,552</u>)
	<u>\$ (461.774</u>)

Another element of that reconciliation states that "the issuance of long-term debt (e.g., bonds, leases) provides current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the current financial resources of governmental funds. Neither transaction, however, has any effect on net assets. Also, governmental funds report the effect of issuance costs, premiums, discounts, and similar items when debt is first issued, whereas these amounts are deferred and amortized in the statement of activities." The details of this \$366,386 difference are as follows:

Principal Repayments	\$1,208,600
Issuance of New Debt	(875,000)
Compensated Absences	<u>32,786</u>
	<u>\$ 366.386</u>

III. STEWARDSHIP, COMPLIANCE AND ACCOUNTABILITY

A. Budgetary Information

The Township is legally subject to the budgetary control requirements of the State of Michigan P.A. 621 of 1978 (Uniform Budgeting Act). The following is a summary of the requirements of this act:

- a. Budgets must be adopted for the General and Special Revenue Funds.
- b. Budgets must be balanced.
- c. Budgets must be amended as necessary.
- d. Public hearings must be held prior to adoption.
- e. Expenditures cannot exceed budget appropriations.
- f. Expenditures must be authorized by a budget appropriation prior to being incurred.

III. STEWARDSHIP, COMPLIANCE AND ACCOUNTABILITY - Continued

A. Budgetary Information - Continued

The Township follows these procedures in establishing the budgetary data reflected in these financial statements:

- In accordance with State law, prior to December 15, the Supervisor submits
 to the Township Board a proposed operating budget for the fiscal year
 commencing the following January 1. The operating budget includes
 proposed expenditures and means of financing them for the upcoming
 year. Detail line item budgets are included for administrative control. The
 level of control for the detail budgets is at the departmental basis.
- 2. Public hearings are conducted in September and October to obtain taxpayer comment.
- 3. Prior to December 15, the budget is legally enacted through passage of a budget resolution.
- 4. Formal budgetary integration is employed as a management control device for the General and Special Revenue Funds. Budgets for these funds are prepared and adopted on a basis consistent with generally accepted accounting principles (GAAP).
- 5. Proprietary Fund budgets are prepared on a non-GAAP method.
- 6. Budget appropriations lapse at year end.
- 7. The Township does not employ encumbrance accounting as an extension of formal budgetary integration in the governmental funds.
- 8. Budgeted amounts are reported as originally adopted and as amended by the Township Board.
- B. Compliance with P.A. 621 of 1978
 - 1. Deficit Fund Balance

None of the funds have a deficit fund balance as of December 31, 2004.

2. Excess of Expenditures Over Appropriations in Budgetary Funds

None of the funds have expenditures in excess of appropriations.

IV. DETAILED NOTES ON ALL FUNDS

A. Deposits and Investments

Under State law, the Township is permitted to invest in deposits with Michigan commercial banks, savings and loans and credit unions, obligations of the U.S. Treasury, and corporate bonds and commercial paper with certain investment grades.

Deposits (cash and certificates of deposit) are carried at cost which approximates market value. The carrying amount of deposits are separately displayed on the balance sheets as "Cash and Cash Equivalents".

The carrying amount of the Township's deposits with financial institutions at December 31, 2004 was \$39,030,410 and the bank balance was \$38,486,705 categorized as follows:

leaves all EDIO	<u>Bank Balance</u>
Insured by F.D.I.C.	\$ 300,319
Uninsured and Uncollateralized	<u>38,186,386</u>
Total	\$38,486,705

A reconciliation of cash for the primary government follows:

Cash and Cash Equivalents per:

Statement of Net Assets	\$19,599,720
Restricted Cash, Statement of Net Assets	12,787,032
Agency Funds	6,643,658
Total	\$39,030,410
	40,,000, 10

At December 31, 2004 the carrying amount and bank balances of the component units of the Pittsfield Charter Township are as follows:

	Carrying	Bank	FDIC
	<u>Amount</u>	<u>Balance</u>	<u>Insured</u>
Pittsfield Township Housing Authority Pittsfield Township Economic	\$ 71,241	\$145,357	\$100,000
Development Authority	<u>9,500</u>	<u>10,820</u>	1,299
	\$ 80,741	\$156,177	\$101,299

IV. DETAILED NOTES ON ALL FUNDS - Continued

B. Capital Assets

Capital asset activity for the year ended December 31, 2004 was as follows:

Governmental Activities:	Beginning Balance	Additions	Deletions	Ending Balance
Capital Assets, not depreciated: Land	\$ 15,033,197	\$ -	\$ (191,255)	\$ 14,841,942
Capital Assets, being depreciated:				
Building	5,035,070	-	-	5,035,070
Machinery and Equipment	4,752,037	309,040	(109,850)	4,951,227
Infrastructure	9,332,419	843,954	-	10,176,373
	19,119,526	1,152,994	(109,850)	20,162,670
Less: Accumulated Depreciation:				
Building	(1,353,400)	(210,948)	-	(1,564,348)
Machinery and Equipment	(2,605,919)	(561,443)	80,889	(3,086,473)
Infrastructure	(5,887,149)	(622,161)	-	•
	(9,846,468)	(1,394,552)	80,889	(6,509,310)
Governmental Activities				(11,100,131,
Capital Assets, net	\$ 24,306,255	\$ (241,558)	\$ (220,216)	\$ 23,844,481

Depreciation expense was charged to functions programs of the primary government as follows:

General Government	\$	175,988
Public Safety	•	544,220
Planning & Zoning		9,156
Public Works		622,161
Recreation and Cultural		43,027
	<u>\$</u> 1	394,552

IV. DETAILED NOTES ON ALL FUNDS - Continued

B. Capital Assets - Continued

Business-type Activities:	Beginning Balance	Additions	Deletions	Ending Balance
Capital Assets, not depreciated: Land	\$ 318,863	\$ 191,255	\$ -	\$ 510,118
Capital Assets, being depreciated: Building Infrastructure Machinery and Equipment	949,314 29,097,399 608,364 30,655,077	7,519,589 24,644 7,544,233	- - (168,914) (168,914)	949,314 36,616,988 464,094 38,030,396
Less: Accumulated Depreciation: Building Infrastructure Machinery and Equipment Business-type Activities Capital Assets, net	(94,932) (10,009,145) (438,679) (10,542,756) \$ 20,431,184	(31,644) (633,656) (40,662) (705,962) \$ 7,029,526	246,200 246,200 \$ 77,286	(126,576) (10,642,801) (233,141) (11,002,518) \$ 27,537,996

C. Interfund Receivables, Payables and Transfers

Receivable Fund	Payable Fund	,	Amount
General Fund	Building Dept Refuse	\$	100,618
Public Safety Construction Water and Sewer Refuse	General Fund Refuse General Fund Water and Sewer		15,031 10,667 10,899
	water and sewer	\$	58,732 197,939
Transfers In E911 Service Carpenter Road Debt Service	Transfers Out Public Safety General Fund	\$	653,192 18,745 671,937

IV. DETAILED NOTES ON ALL FUNDS - Continued

D. Long-Term Debt

The following is a summary of long-term debt transactions of the Township for the year ended December 31, 2004:

Governmental Activities:	Balance Jan 1, 2004	Additions	Reductions	Balance Dec 31, 2004	Due Within One Year
Installment Notes Special Assessments Drain Assessments Compensated Absences	\$ 6,990,000	\$	\$ 370,000	\$ 6,620,000	\$ 390,000
	2,925,000	875,000	750,000	3,050,000	680,000
	1,018,900		88,600	930,300	88,600
	793,567		32,786	760,781	-
	\$ 11,727,467	\$ 875,000	\$ 1,241,386	\$ 11,361,081	\$ 1,158,600
Business Activities: Bonds Payable Installment Notes Less: Unamortized Discount	\$ 1,390,000	\$ 8,000,000	\$ 120,000	\$ 9,270,000	\$ 315,000
	684,914	-	217,277	467,637	228,124
	(18,375)	1,938	100,000	(116,437)	-
	\$ 2,056,539	\$ 8,001,938	\$ 437,277	\$ 9,621,200	\$ 543,124

IV. DETAILED NOTES ON ALL FUNDS - Continued

D. Long-Term Debt - Continued

The following is a summary of general obligation debt outstanding of the Township as of December 31, 2004:

Governmental Activities:	Number of Issues	Interest Rate	Maturing Through	 Principal Outstanding
Installment Notes Special Assessments Drain Assessments Compensated Absences	1 9 1 N/A	5.30% 3.15%-6.90% 4.70%-5.00%	2014 2015 2015	\$ 6,620,000 3,050,000 930,300 760,781 11,361,081
Business Activities: Bonds Payable Installment Notes Less: Unamortized Discount	3	2.75%-6.90% 3.75%-3.90%	2029 2006	\$ 9,270,000 467,637 (116,437) 9,621,200

The annual debt service requirements to maturity for debt outstanding as of December 31, 2004 is as follows:

	Governmental Activities		Business-tva	oe Activities
Year Ended	_ Principal	Interest	Principal	Interest
2005	\$ 1,158,600	\$ 528,714	\$ 543,124	\$ 389,110
2006	838,600	464,964	564,513	365,920
2007	878,600	421,532	335,000	341,549
2008	883,600	376,920	355,000	328,598
2009	1,008,600	329,706	365,000	314,737
2010-2014	5,705,850	801,513	1,790,000	1,334,849
2015-2019	126,450	3,341	1,495,000	1,034,345
2020-2024	-	-	1,885,000	714,262
2025-2029			2,405,000	268,640
	\$10,600,300	\$2,926,690	\$9,737,637	\$5,092,010

IV. DETAILED NOTES ON ALL FUNDS - Continued

E. Reserved Fund Balance

A detailed description of fund balance reservations and designations (for all governmental fund types) at December 31, 2004, is presented below:

Fund Balance	General	Special Revenue	Debt Service	Capital Projects
Reserved for: Capital Projects Debt Service Other Total Reserved	\$ - - 30,878 30,878	\$ - \$ - 118,191 - 118,191	1,867,952 1,867,952	155,480 - - 155,480
Unreserved: Designated for:				
Subsequent Year Prepaid Expenditures Land Acquisition	500,000 80,000	876,365 -	-	- -
Contingencies Capital Improvements	2,000,000 1,500,000 1,000,000	- - -	-	-
Budget Stabilization Retiree Benefits	150,000 600,000	- - <u></u>	- -	-
Total Designated Undesignated	5,830,000 1,254,113	876,365 4,739,294		_
Total Fund Balance	\$ <u>7,114,991</u>	\$ 5,733,850 \$	1,867,952 \$	155,480

Notes to Financial Statements December 31, 2004

IV. DETAILED NOTES ON ALL FUNDS - Continued

F. Property Taxes

Property taxes are assessed as of each December 31. The Township tax levy is billed on December 1 of the following year, and payable through February. Taxes are considered delinquent on March 1, at which time the applicable property is subject to lien and penalty and interest is assessed. The maximum authorized operating levies for the Township are detailed below:

Purpose	<u>A u th o riza tio n</u>	Term	Pre- Rollback Auth. Rate	Post Rollback Auth. Rate	Rate Levied
Operating Public Safety Parks and Rec. Total	Voter Approved Voter Approved Voter Approved	N/A 2002-2011 1996-2005	5.0000 1.0000 0.5000	4.1206 0.9856 0.4814 5.5876	3.7498 0.9856 0.4596

V. OTHER INFORMATION

A. Employee Retirement Systems and Plans

1. Defined Benefit Plan

The Township contributes to the Michigan Municipal Employees' Retirement System (MMERS), which is an agent multiple employer retirement system that covers all full time employees of the Township. The system provides the following provisions: normal retirement, deferred retirement, service retirement allowance, disability retirement allowance, non duty-connected death and postretirement adjustments to plan members and their beneficiaries. The service requirement is computed using credited service at the time of termination of membership multiplied by a certain percentage based on the benefit program in effect as of the date of termination of membership times the final average compensation (FAC). The most recent period for which actuarial data was available was for the actuarial valuation as of December 31, 2003.

MERS was organized pursuant to Section 12a of Act #156, Public Acts of 1851 (MSA 5.333(a); MCLA 46.12(a)), as amended, State of Michigan. MERS is regulated under Act No. 427 of the Public Acts of 1984, sections of which have been approved by the State Pension Commission. MERS issues a publicly available financial report that includes financial statements and required supplementary information for the system. That report may be obtained by writing to the System at 447 N. Canal St., Lansing, Michigan 48917-9755.

V. OTHER INFORMATION - Continued

A. Employee Retirement Systems and Plans - Continued

2. Funding Policy

The obligation to contribute to and maintain the system for these employees was established by negotiation with the Township's competitive bargaining units and personnel policy. The Township is required to contribute at an actuarially determined rate; the current rate was a percentage of annual compensation at December 31, 2002 as follows:

Admin-Union	2.63%
Admin Non-Union	5.57%
Patrol Officers	4.02%
Firefighters	4.91%
Elected Officials	19.05%
Dispatchers	1.68%
Police Command	10.59%

3. Annual Pension Cost

During the fiscal year ended December 31, 2004, the Township's contributions totaling \$298,754 were made in accordance with contribution requirements determined by an actuarial valuation of the plan as of December 31, 2002. The employer contribution rate has been determined based on the entry age normal cost funding method. Under the entry age normal cost funding method, the total employer contribution is comprised of the normal cost plus the level annual percentage of payroll payment required to amortize the unfunded actuarial accrued liability over 30 years. The employer normal cost is, for each employee, the level percentage of payroll contribution (from entry age to retirement) required to accumulate sufficient assets at the member's retirement to pay for his projected benefit. Significant actuarial assumptions used include a long-term investment yield rate of 8% and annual salary increases of 4.5% based on an age-related scale to reflect merit, longevity, and promotional salary increases.

<u>Trend</u> Information

V. OTHER INFORMATION - Continued

B. Post Retirement Health Care Benefits

In addition to providing pension benefits, the Township provides certain health care insurance benefits to all full time employees of the Township. All eligible full time employees who retire at normal retirement age, are entitled to receive these benefits during their retirement. Currently 5 retirees are covered by this plan. These benefits are expensed in the year paid, on a pay-as-you-go basis. For the year ended December 31, 2004, these costs amounted to approximately \$33,441. The basis for these payments are the agreements with employee groups through collective bargaining as well as the Township's personnel policy.

C. Risk Management

The Township purchases insurance coverage through traditional means. The Township's property and liability and workers compensation coverages are on file in the Risk Manager's office.

D. Contingencies

1. Property Tax Litigation

Utility companies appealed tax assessments for the years 1997-2002, claiming that the State Tax Commission's revisions to depreciation tables adopted in 1999 had retroactive effect. The Township has defended the action, but the case remains unsettled, as is the case statewide. The Township attorney is unable to determine the probable results, however, the tax amounts in question (Township share) is approximately \$200,000. Accordingly, adjustments, if any, that might result from the resolution of this matter have not been reflected in the financial statements.

2. Water Treatment Services

The Township has a contract with the supplier of the majority of its water treatment services, which calls for annual adjustments to the amounts billed monthly for these services, based on the total flows into the system from the Township, as compared to flows from all users. These amounts have not been billed by the supplier, and management has not been able to determine a reasonable estimate of amounts due. Accordingly, adjustments, if any, that might result from the resolution of this matter have not been reflected in the financial statements.

REQUIRED SUPPLEMENTARY INFORMATION

Pittsfield Charter Township Required Supplemental Information Defined Benefit Pensions Plans Trend Information (Unaudited) December 31, 2004

<u>Municipal Employees Retirement System</u> <u>Schedule of Funding Progress</u>

Actuarial Valuation <u>Date</u>	Actuarial Value of Assets	Actuarial Accrued <u>Liability (AAL)</u>	Underfunded AAL (UAAL)	Funded Ratio	Covered Payroll	UAAL as a Percent of Covered Payroll
12/31/97	\$1,827,266	\$3,105,629	\$1,278,363	59%	\$2,598,644	49%
12/31/98	2,307,455	3,778,507	1,471,052	61	2,886,184	51
12/31/99	2,887,981	4,202,782	1,314,801	69	3,356,500	39
12/31/00	3,462,677	5,038,816	1,576,139	69	3,648,928	43
12/31/01	4,176,971	5,900,412	1,723,441	71	4,078,516	43 42
12/31/02	4,826,738	6,638,884	1,812,146	73	4,515,902	42 40
12/31/03	5,826,387	8,233,918	2,407,531	71	5,189,309	46

The information presented above was determined as part of the actuarial valuations at the dates indicated. Additional information as of December 31, 2003, the latest actual valuation, follows:

Actuarial cost method	Entry age normal cost
Amortization method	Level percent
Remaining amortization period	30 years
Asset valuation method	5-year smoothed market
Actuarial assumptions:	
Investment rate of return	8%
Projected salary increases Includes inflation at 4.5%	4.50-8.66%
Cost of living adjustments	None

General Fund

Statement of Revenues, Expenditures and Changes in Fund Balance - Budget and Actual For the Year Ended December 31, 2004

		Variance with						
D	_	Budgete Original		Final	_	Actual		Variance with Final Budget
Revenues:			_			7.01.01		i mai buuget
General Property Taxes	\$	5,272,696	\$	5,272,696	\$	5,217,938	¢	/E4 7E0\
Licenses and Permits		79,000		79,000	•	62.782	Ψ	(54,758)
Intergovernmental - Federal				,		11,438		(16,218)
Intergovernmental - State and Local		2,374,500		2,374,500		2,231,449		11,438
Charges for Services		851,800		851,800		913,786		(143,051)
Fines		100,000		100,000		131,261		61,986
Interest		120,000		120,000				31,261
Reimbursements		396,600		396,600		178,985		58,985
Other Revenues		606,600		606,600		484,383 673,352		87,783
Total Revenues	_		_	500,000	-	073,332	-	66,752
rotal Revenues		9,801,196	_	9,801,196		9,905,374	_	104,178
Expenditures:								
General Government:								
Township Board		43,800		43,800		38,647		F 450
Township Supervisor		127,919		114,419		100,763		5,153
Elections		78,663		78,663				13,656
Accounting Dept.		170,070		140,070		70,390		8,273
Assessor		271,050		271,050		120,350		19,720
Township Clerk		255,678				261,303		9,747
Personnel Dept.		173,364		255,678		235,005		20,673
Purchasing Dept.		29.688		186,864		181,844		5,020
Board of Review		,		29,688		27,370		2,318
Administrative Dept.		2,000		2,000		1,800		200
Professional Services		125,200		125,200		101,807		23,393
Treasurer's Dept.		110,200		112,600		111,449		1,151
Network Administrator		212,145		212,145		196,825		15,320
Information Technology		56,700		56,700		41,692		15,008
Building and Grounds		53,000		58,000		42,205		15,795
Phase II EPA - DEQ Compliance		227,000		222,000		174,711		47,289
Fridse II EPA - DEQ Compliance		87,120		87,120	_	37,448		49,672
Total General Government		2,023,597		1,995,997		1,743,609		252,388
Public Safety:						1,7 10,000	_	232,300
Police								
Fire		2,645,607		2,643,207		2,216,705		426,502
		2,320,010		2,303,810		1,823,217		480,593
Property Maintenance Inspections		53,200		53,200		39,775	_	13,425
Total Public Safety		5,018,817		5,000,217		4,079,697		920,520
Planning and Zoning					_	.,0.0,001		920,320
Highways, Streets and Drains		408,960		408,960		362,914		46,046
Parks and Recreation	-	536,000	_	458,500		443,131	_	15,369
Housing Commission		630,332		630,332		499,890		130,442
Historical Commission		15,703		15,703		14,917	_	786
Debt Service:		2,350		2,350	_	114	_	2,236
Principal							_	2,200
		185,644		185,644		185,644		
Interest and Other Charges		158,591		158,591		158,591		-
Total Debt Service		344,235		344,235		344,235	_	<u>-</u>
Capital Outlay				65,260		358,144		(000,004)
Other Functions	_	1,412,182		1,470,622	_	1,476,525	—	(292,884) (5,903)
Total Expenditures		10,392,176		10,392,176		9,323,176		1,069,000
(continued)								

(continued)

General Fund Statement of Revenues, Expenditures and Changes in Fund Balance - Budget and Actual For the Year Ended December 31, 2004

		Budgeted Am		Variance with	
	_	Original	Final	Actual	Final Budget
Excess (Deficiency) of Revenues Over Expenditures	\$_	(590,980) \$	(590,980) \$ _	582,198 \$	1,173,178
Other Financing Sources (Uses): Operating Transfers In Operating Transfers Out Sale of Fixed Assets		- (18,745) 220,000	- (18,745) 220,000	(18,745) 191,255	- (28,745)
Total Other Financing Sources (Uses)	_	201,255	201,255	172,510	(28,745)
Excess (Deficiency) of Revenues and Other Financing Sources Over Expenditures and Other Financing Uses	\$	(389,725) \$	(389,725)	754,708 \$	1,144,433
Fund Balance - January 1				6,360,283	
Fund Balance - December 31			\$ _	7,114,991	

Pittsfield Charter Townshp Carpenter Road Drain Debt Service Fund Statement of Revenues, Expenditures and Changes in Fund Balance For the Year Ended December 31, 2004

Revenues:	
Special Assessments	\$ 118,741
Interest Income	2,918
Total Revenues	
Expenditures:	
Principal Retirement	
Interest	88,600
Total Expenditures	48,022
rotal Expenditures	136,622
Excess (Deficiency) of Revenues	
Over Expenditures	(14,963)
Other Financing Sources:	
Transfers In	18,745
Fueres (D. C.)	
Excess (Deficiency) of Revenues and Other Financing Sources	
Over Expenditures	2.702
, , , , , , , , , , , , , , , , , , , ,	3,782
Fund Balances - January 1	198,636
Fund Balances - December 31	
- Doomboi of	\$ <u>202,418</u>

Pittsfield Charter Townshp Waters Place Road Debt Service Fund Statement of Revenues, Expenditures and Changes in Fund Balance For the Year Ended December 31, 2004

Revenues:		
Special Assessments	\$	105,426
Interest Income	*	689
Total Revenues	_	106,115
Expenditures:		
Principal Retirement		65,000
Interest		38,699
Paying Agent Fees		275
Total Expenditures		103,974
Excess (Deficiency) of Revenues		
Over Expenditures		2,141
Fund Balances - January 1		26 227
		36,227
Fund Balances - December 31	\$	38,368

Pittsfield Charter Townshp State & Textile Road Debt Service Fund Statement of Revenues, Expenditures and Changes in Fund Balance For the Year Ended December 31, 2004

Revenues:		
Special Assessments	\$	64,990
Interest Income	Ψ	1,790
Total Revenues		66,780
Expenditures:		
Principal Retirement		
Interest		-
Paying Agent Fees		_
Total Expenditures		<u>-</u>
Excess (Deficiency) of Revenues Over Expenditures		66,780
Fund Balances - January 1		
Fund Balances - December 31	\$	66,780

OTHER SUPPLEMENTARY INFORMATION

Combining Balance Sheet Nonmajor Governmental Funds December 31, 2004

<u>ASSETS</u>	-	Special Revenue	- <u>-</u>	Debt Service		Capital Projects		Total Nonmajor Governmental Funds
Cash and Cash Equivalents Accounts Receivable Special Assessments Receivable Due from Other Funds	\$	5,871,901 50,651 - 69,631	\$	1,597,311 - 1,091,175 -	\$	252,608 - - 15,031	\$	7,721,820 50,651 1,091,175 84,662
Prepaid Expenditures Total Assets	\$ <u>=</u>	6,004,834	\$ <u>_</u>	2,688,486	\$ =	267,639	\$	12,651 8,960,959
Liabilities: Accounts Payable Accrued Liabilities Due to Other Funds Deferred Revenue Contracts Payable Deposits Other	\$	138,097 14,871 113,277 - - 4,739	\$	- - 1,091,175 - - 36,925	\$	97,128 - - - 15,031 -	\$	235,225 14,871 113,277 1,091,175 15,031 4,739 36,925
Total Liabilities Fund Balance: Reserved for: Capital Projects Debt Service Other Unreserved Total Fund Balance	_ 	270,984 - 118,191 5,615,659 5,733,850	- -	1,128,100 - 1,560,386 - 1,560,386	_	112,159 155,480 - - 155,480	- -	1,511,243 155,480 1,560,386 118,191 5,615,659 7,449,716
Total Liabilities and Fund Balance	\$ _	6,004,834	\$ _	2,688,486	\$ _	267,639	\$ _	8,960,959

Combining Statement of Revenues, Expenditures and Changes in Fund Balance Nonmajor Governmental Funds For the Year Ended December 31, 2004

Revenues:	-	Special Revenue		Debt Service		Capital Projects		Total Nonmajor Governmental Funds
Property Taxes	\$	2.040.420	\$		•			
Special Assessments	Ф	2,010,430	Ф	E24 400	\$	-	\$	2,010,430
Licenses and Permits		616,144		531,406		-		531,406
Intergovernmental		13,078		-		-		616,144
Charges for Services		826,444		-		-		13,078
Interest		•		20.070		5.500		826,444
Other		56,489		29,872		5,588		91,949
Total Revenues	_	13,509	_	504.070	_	117	-	13,626
Total Neverlues	_	3,536,094	_	561,278	-	5,705	-	4,103,077
Expenditures:								
Public Safety		1,078,301		-		-		1,078,301
Public Works		652,096		-		-		652,096
Recreation and Cultural		56,351		_		-		56,351
Other		23,312		492,299		-		515,611
Debt Service:								,
Principal		184,356		685,000		-		869,356
Interest and Other Charges		202,074		99,881		-		301,955
Capital Outlay		15,877		_		778,973		794,850
Total Expenditures		2,212,367	_	1,277,180		778,973	-	4,268,520
Excess (Deficiency) of Revenues							_	
Over Expenditures		1,323,727	_	(715,902)	_	(773,268)	_	(165,443)
Other Financing Sources (Uses):								
Operating Transfers In		653,192						
Operating Transfers Out				-		-		653,192
Bond Proceeds		(653,192)		-		-		(653,192)
Total Other Financing Sources (Uses)	_				_	866,250	_	866,250
rotal Other Financing Sources (Uses)		-			_	866,250	_	866,250
Net Change in Fund Balances		1,323,727		(715,902)		92,982		700,807
Fund Balances - January 1		4,410,123	_	2,276,288		62,498	_	6,748,909
Fund Balances - December 31	\$	5,733,850	\$	1,560,386	\$_	155,480	\$	7,449,716

PITTSFIELD CHARTER TOWNSHIP Nonmajor Special Revenue Funds Combining Balance Sheet December 31, 2004

<u>ASSETS</u>	-	Refuse Collection	-	Public Safety		Parks & Recreation Millage	-	Tree Mitigation	Building Department		Budget Stabilization	-	E 911 Service	-	Total
Cash Accounts Receivable Due from Other Funds Prepaid Expenditures	\$	339,632 - 69,631	\$	2,555,060 - - 7,548	\$	740,861 - -	\$	105,733 - - -	\$ 382,612 - - 5,103	\$	965,000 - - -	\$	783,003 50,651 -	\$	5,871,901 50,651 69,631 12,651
Total Assets	\$ _	409,263	\$	2,562,608	\$	740,861	\$	105,733	\$ 387,715	\$	965,000	\$ _	833,654	\$ _	6,004,834
LIABILITIES AND FUND BA		_													
Accounts Payable Accrued Liabilities Due to Other Funds Deposits	\$ -	120,340 - 12,659 4,739	\$	4,501 9,640 - -	\$	6,472 - - -	\$	- - -	\$ 6,784 5,231 100,618	\$	- - -	\$	- - -	\$	138,097 14,871 113,277 4,739
Total Liabilities	-	137,738		14,141	-	6,472			112,633			_		_	270,984
Fund Balance: Reserved for Recycling Unreserved: Designated for Subseque	nt	118,191		-		-		-	-		-		-		118,191
Years Expenditures Undesignated	-	7,500 145,834		406,843 2,141,624	_	362,522 371,867		99,500 6,233	275,082		965,000	_	833,654	_	876,365 4,739,294
Total Fund Balance	_	271,525		2,548,467	-	734,389		105,733	275,082		965,000	_	833,654	_	5,733,850
Total Liabilities and Fund Balance	\$ _	409,263	\$	2,562,608	\$ _	740,861	\$,	105,733	\$ 387,715	\$.	965,000	\$ _	833,654	\$_	6,004,834

PITTSFIELD CHARTER TOWNSHIP Nonmajor Special Revenue Funds Combining Statement of Revenues, Expenditures and Changes in Fund Balance For the Year Ended December 31, 2004

,		Refuse Collection		Public Safety	. ,	Parks & Recreation Millage		Tree Mitigation		Building Department		Budget Stabilization		E 911 Service		Total
	Revenues:															
_	Taxes State Grants Refuse Billings	\$ - 622,152	\$	1,370,711	\$	639,719 4,048	\$	9,030	\$	-	\$		\$	- -	\$	2,010,430 13,078 622,152
_	Permit Fees Surcharge Revenue Interest Earned	3,624		- 31,204		- - 8,675		- - 1,215		616,144 - 3,874		-		204,292 7,897		616,144 204,292 56,489
	Other		_	-		<u>-</u>		13,500		9						13,509
	Total Revenues	625,776	_	1,401,915	-	652,442		23,745		620,027				212,189		3,536,094
_	Expenditures:															
	Sanitation Public Safety Parks & Recreation Other Debt Service:	652,096 - -		496,368		56,351		23,312		558,938		-		22,995 -		652,096 1,078,301 56,351 23,312
	Principal Interest and Other Charges Capital Outlay		_	<u> </u>	_	184,356 202,074 6,150		- - -		995		- - -		8,732	_	184,356 202,074 15,877
	Total Expenditures	652,096	_	496,368	-	448,931	-	23,312		559,933			_	31,727	_	2,212,367
	Excess (Deficiency) of Revenues Over Expenditures	(26,320)		905,547	_	203,511	-	433		60,094			_	180,462	_	1,323,727
_	Other Financing Sources: Operating Transfers In Operating Transfers Out	-	_		_	-	_					-	_	653,192	_	653,192 (653,192)
	Total Other Sources (Uses)			(653,192)	_		_						_	653,192	_	
-	Excess (Deficiency) of Revenue and Other Financing Sources Over Expenditures	es (26,320)		252.355		200 544		400								
	Fund Balance - January 1	297,845		2,296,112		203,511 530,878		433 105,300		60,094 214,988		965.000		833,654		1,323,727
	Fund Balance - December 31 \$			2,548,467	\$ <u>_</u>	734,389	\$ <u>_</u>	105,733	\$.	275,082	\$.	965,000	\$_	833,654	- \$ <u>-</u>	4,410,123 5,733,850

PITTSFIELD CHARTER TOWNSHIP Nonmajor Debt Service Funds Combining Balance Sheet December 31, 2004

ASSETS	-	Building Authority	,	Drains At Large	Special Assessments	Total
Cash Special Assessments Receivable	\$	309	\$	74,858 -	\$ 1,522,144 1,091,175	\$ 1,597,311 1,091,175
Total Assets	\$ _	309	\$	74,858	\$ 2,613,319	\$ 2,688,486
LIABILITIES AND FUND BALANCE Liabilities: Deferred Revenue Other Total Liabilities	\$	- - -	\$	- - -	\$ 1,091,175 36,925 1,128,100	\$ 1,091,175 36,925 1,128,100
Fund Balance: Reserved for Debt Service	-	309	-	74,858	1,485,219	1,560,386
Total Liabilities and Fund Balance	\$_	309	\$	74,858	\$ 2,613,319	\$ 2,688,486

Nonmajor Debt Service Funds

Combining Statement of Revenues, Expenditures and Changes in Fund Balance For the Year Ended December 31, 2004

_			Building Authority		Drains At Large	Special Assessments		Total
-	Revenues:	•		•			_	
_	Special Assessments Interest Earned	\$	-	\$	- 851	\$ 531,406 \$ 59,021	\$ _	531,406 29,872
	Total Revenues				851	560,427	_	561,278
-	Expenditures:							
_	Principal Retirement Interest Paying Agent Fees Other		- - -	-	- - -	685,000 95,742 4,139 492,299		685,000 95,742 4,139 492,299
_	Total Expenditures	-		-		1,277,180	_	1,277,180
	Excess (Deficiency) of Revenues Over Expenditures		-		851	(716,753)		(715,902)
	Other Financing Sources: Operating Transfers In	-		_		-		
_	Excess (Deficiency) of Revenues and Other Financing Sources Over Expenditures		-		851	(716,753)		(715,902)
_	Fund Balance - January 1	_	309	_	74,007	2,201,972	_	2,276,288
	Fund Balance - December 31	\$ _	309	\$ _	74,858	\$ 1,485,219 \$; <u> </u>	1,560,386

PITTSFIELD CHARTER TOWNSHIP Special Assessment Debt Service Funds Combining Balance Sheet December 31, 2004

		1990 Roads	v	1991 Vater & Sewer	•	1992 Roads		1993 Roads		1994 Roads		Textile Road Water
ASSETS			_		_		•		•	•	•	
Cash in Bank and Investments Special Assessments Receivable:	\$	409,460	\$	418,447	\$	-	\$	٠	\$	-	\$	99,930
Current Future Billings	_	91,113		25,746 94,195	_	<u>-</u>				-		42,410 132,252
Total Assets	\$ _	500,573	\$_	538,388	\$_		\$		\$	_	\$ _	274,592
LIABILITIES AND FUND BALANCE												
Liabilities: Deferred Revenue Other Total Liabilities	\$_	91,113 36,925 128,038	\$ _	119,941 - 119,941	\$_	- - -	\$	- - -	\$	- - -	\$ -	174,662 - 174,662
Fund Balance: Reserved For Debt Service	_	372,535	_	418,447		<u>.</u>					_	99,930
Total Liabilities and Fund Balance	\$ _	500,573	\$ _	538,388	\$	_	\$		\$	_	\$_	274,592

		Crane/ Munger Roads	_	Hines Sewer	_	Munger Road		Waters Road		Ellsworth Road East	-	Munger Road 2001	Ann Arbor/ Waters Road		Total
in	\$	-	\$	-	\$	40,556	\$	303,790	\$	65,949	\$	166,074	\$ 17,938	\$	1,522,144
_	-	-		-	_	18,870 -	_	44,128		29,943 49,812	_	70,717 291,394	38,595 162,000	_	361,522 729,653
	\$ _		\$	-	\$ _	59,426	\$ _	347,918	\$ <u>_</u>	145,704	\$	528,185	\$ 218,533	\$ _	2,613,319
	\$	-	\$	-	\$	18,870	\$	44,128	\$	79,755	\$	362,111	\$ 200,595	\$	1,091,175
_	-	<u> </u>	. .		_	18,870	_	44,128	-	79,755		362,111	200,595	-	36,925 1,128,100
	-	-			_	40,556	_	303,790	_	65,949		166,074	17,938	_	1,485,219
-	\$_		\$	-	\$_	59,426	\$_	347,918	\$	145,704	\$	528,185	\$ 218,533	\$	2,613,319

PITTSFIELD CHARTER TOWNSHIP Special Assessment Debt Service Funds

Combining Statement of Revenues, Expenditures and Changes in Fund Balance For the Year Ended December 31, 2004

D	_	1990 Roads	w	1991 ater & Sewer	_	1992 Roads		1993 Roads	_	1994 Roads	_	Textile Road Water
Revenues:												
Special Assessment Tax Levy	\$	99,117	\$		\$	-	\$	-	\$	14,211	\$	50,109
Assessments Paid in Full		952		6,960		-		-		-		22,646
Interest Earned		6,545		6,055	_	3,017	-	1,754	_	370	_	1,250
Total Revenues		106,614	_	41,629	_	3,017	_	1,754	_	14,581	_	74,005
Expenditures:												
Principal Retirement		225,000		-		-		-		55,000		50,000
Interest		16,875		-		-		_		1,815		11,750
Paying Agent Fees		964		-		-		_		337		300
Other		-			_	252,136	_	148,249	_	15,805	_	
Total Expenditures		242,839	_		_	252,136	_	148,249	_	72,957		62,050
Excess (Deficiency) of Revenues												
Over Expenditures		(136,225)		41,629		(249,119)		(146,495)		(58,376)		11,955
Fund Balance - January 1	_	508,760	_	376,818		249,119	_	146,495	_	58,376	_	87,975
Fund Balance - December 31	\$	372,535	\$ _	418,447	\$_		\$_	•	\$_		\$_	99,930

_	Crane/ Munger Roads		Hines Sewer	_	Munger Road		Waters Road	_	Ellsworth Road East	-	Munger Road 2001	Ann Arbor/ Waters Road	_	Total
\$	32,806 - 745	\$ _	8,784 - 320	\$ _	22,908 1,700 524	\$	49,011 1,660 4,881	\$	32,080 769 887	\$	81,636 37,192 2,365	\$ 40,251	\$	459,527 71,879 29,021
	33,551	_	9,104	_	25,132		55,552	_	33,736	-	121,193	40,559	_	560,427
-	47,253 2,128 228 52,535	_	22,747 1,022 110 23,574	_	25,000 2,932 675	_	110,000 7,590 675	_	45,000 10,665 300	_	75,000 30,375 275	30,000 10,590 275		685,000 95,742 4,139 492,299
	102,144	_	47,453	_	28,607	-	118,265	_	55,965	-	105,650	40,865	_	1,277,180
	(68,593)		(38,349)		(3,475)		(62,713)		(22,229)		15,543	(306)		(716,753)
	68,593	_	38,349	_	44,031	-	366,503	_	88,178	_	150,531	18,244	_	2,201,972
- \$		\$ _	-	\$ _	40,556	\$ _	303,790	\$ _	65,949	\$_	166,074	\$ 17,938	\$_	1,485,219

PITTSFIELD CHARTER TOWNSHIP Nonmajor Capital Projects Funds Combining Balance Sheet

December 31, 2004

<u>ASSETS</u>	_	1994 Roads		Munger Road 2001		State & Textile Road		Public Safety Renovation		Total
Cash Due from Other Funds	\$ _	<u>-</u>	\$	39,513	\$	213,095 	\$	15,031	\$	252,608 15,031
Total Assets	\$ _		\$	39,513	\$	213,095	\$	15,031	\$	267,639
LIABILITIES AND FUND BALANCE Liabilities: Accounts Payable	\$	_	\$	_	\$	97,128	\$		\$	97,128
Contracts Payable Total Liabilities	_	-	Ψ.	<u>-</u>	Ψ	97,128	Ψ	15,031 15,031	Ψ.	15,031 112,159
Fund Balance: Reserved for Construction		<u>-</u>		39,513		115,967			-	155,480
Total Liabilities and Fund Balance	\$ _		\$.	39,513	\$	213,095	\$	15,031	\$ _	267,639

Nonmajor Capital Projects Funds Combining Statement of Revenues, Expenditures and Changes in Fund Balance For the Year Ended December 31, 2004

_			1994 Roads	Munger Road 2001	State & Textile Road	Public Safety Renovation		Total
	Revenues:							
;	Interest Income Other Revenues	\$	235 117	\$ 451 	\$ 4,902	\$ 	\$	5,588 117
	Total Revenues		352	451	4,902	-		5,705
_	Expenditures:							
	Construction in Progress		23,788	-	755,185	-		778,973
	Excess (Deficiency) of Revenues over Expenditures		(23,436)	451	(750,283)	-		(773,268)
	Other Financing Sources: Bond Proceeds				866,250		-	866,250
,	Excess (Deficiency) of Revenues and Other Financing Sources Over Expenditures		(23,436)	451	115,967	-		92,982
	Fund Balance - January 1	_	23,436	39,062		_	_	62,498
_	Fund Balance - December 31	\$ _	-	\$ 39,513	\$ 115,967	\$ -	\$ _	155,480

POST, SMYTHE, LUTZ AND ZIEL LLP

Certified Public Accountants

PLYMOUTH

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Sharon Walz Duckworth, C.P.A. Cari A. Ford, C.P.A. Wendy Leung Lee, C.P.A., C.V.A. Therese Mulholland, C.P.A.

March 4, 2005

Board of Trustees Pittsfield Charter Township Ann Arbor, Michigan

In planning and performing our audit of Pittsfield Charter Township for the year ended December 31, 2004 we have considered the Township's internal control structure to determine our auditing procedures for the purpose of expressing an opinion on the financial statements and not to provide assurance on the internal control structure.

However, during our audit we became aware of several matters that are opportunities for strengthening internal controls and operating efficiencies. The memorandum that accompanies this letter summarizes our comments and suggestions in these areas. This letter does not affect our report dated March 4, 2005 on the financial statements of Pittsfield Charter Township.

We will review the status of these comments during our next audit engagement. We have already discussed these comments and suggestions with various Township personnel, and we will be pleased to discuss them in further detail at your convenience, to perform any additional studies or assist in their implementation.

Respectfully,

Post, SMYTHE, LUTZ and ZIEL LLP Certified Public Accountants Board of Trustees March 4, 2005 Page 2

Special Assessment Debt Service Funds

Several old inactive Debt Service Funds with no outstanding bonds payable were closed during 2004. The closures were accomplished by refunding the surplus cash, after an administrative charge, to the property owners. We could not locate any approval for the refunds to the property owners nor the administrative charges paid to the general fund, at time of closing. We recommend that any future special assessment debt service fund closures, and related refunds, and charges if applicable, be approved by the Township Board.

Utility Fund Issues

During our review of the Water and Sewer Fund, the following issues appear to need attention:

- During 2004 the Township appears to have underpaid one of the direct suppliers slightly over \$100,000, due to the supplier using the incorrect rates on the billings to the Township, for the last five months of the year. We have reviewed the results of our findings with Utility Department personnel, and have further suggested that all billings be reviewed for appropriate rates, and quantities (Pittsfield supplies the suppliers with sales information).
- Accounts Receivable-several commercial accounts have balances due that are
 well over 90 days which includes a single commercial customer who recently
 emerged from bankruptcy. We reviewed these accounts with the Utilities Director,
 and he will work on payment plans/and or other means of collection.